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www.actuarialcareers.com

Search jobs by any combination of geographic region, specialization and/or salary.

Actuarial Jobs

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Featured Actuarial Jobs

SENIOR FINANCIAL MANAGEMENT

- Life and Asset Management company seeks SVP/Chief Actuary with an annuity (variable and equity-indexed) and life product background with EV experience. Will provide leadership to company-wide actuaries in matrix organization. Will also interface with foreign parent. Strategic role. Salary: \$250,000 - \$275,000 plus bonuses.
- Model steward needed to work on and manage enterprise wide financials, option based valuation, value based analysis, economic capital models, etc. ALFA experience is preferred. Salary: \$100,000 - \$150,000 plus bonus.

INTERNATIONAL

- A leading international insurance company seeks a seasoned actuary with international direct marketing/telemarketing product development and distribution experience. Will act as an internal consultant driving international DM businesses around the world. Product portfolio includes hospital income, A&H, credit and some life insurance. Growing the business lines is top priority. Location open worldwide. Salary: \$300,000 - \$400,000+ package.
- International insurer seeks ASA/FSAs with financial reporting, valuation, modeling, ALM, Economic Capital and/or SOX experience. U.S. based. Salary: Competitive.

PRODUCT DEVELOPMENT

- VP of Life and VP of Annuity Product Development to provide leadership for all aspects of development and implementation including designing, pricing and marketing new products to meet customer needs for all distribution channels. Salary: \$125,000 - \$180,000 plus bonus.
- Pricing Leader for major reinsurer requiring extensive reinsurance or life insurance product development experience to support the deal team and to maximize value through superior assessment of risk. Salary: \$160,000 - \$180,000 plus bonus. FSAs and ASAs needed with direct pricing experience for other reinsurance pricing positions. Salary: Market.

HEALTHCARE

- Regional provider seeks a Chief Pricing Actuary with managed care experience. Excellent leadership and communication skills are important. Salary: \$140,000 - \$200,000 plus bonus. Associate and Manager level roles at \$80,000 - \$120,000 plus bonus.
- Medicare Supplement/Medicare Advantage or Individual Health/under 50 Market expertise is sought by leading healthcare provider to help build and grow these divisions. Tremendous growth opportunity for this lead actuary. Salary: \$140,000 - \$150,000+ plus bonuses.

LIFE AND P&C CONSULTANTS

- Business developers and rainmakers are needed for worldwide consulting firms based in the US and Asia. Expertise in enterprise risk, financial reporting processes, product development, M&A, capital markets, etc. are desired. Salary: Commensurate with experience.
- Manager levels for Life Consultants. Will work with partners and senior managers on embedded value, ALM, financial reporting, demutualization, mergers, acquisitions, public offerings, cash flow analysis, surplus and risk management related to insurance company liabilities. Salary: to \$140,000 plus bonus.
- P&C reserving/pricing background to be the right-hand to practice leader and successor to lead the practice in 5-7 years. Must be energetic and creative. Salary: \$100,000 - \$200,000 plus bonus.

PROPERTY & CASUALTY

- First in-house P&C Actuary for a travel insurer. Qualified candidates should be an ACAS or FCAS with some short-tail pricing experience (travel experience is not required). Management experience preferred. Salary: \$100,000 - \$125,000 plus bonus.
- Leading P&C Insurer seeks an FCAS/ACAS with Commercial Lines experience. Will assume responsibility for various lines of reserving; pricing opportunities also available. Salary: Competitive plus.

INVESTMENT BANK

- Clients seek experienced actuaries with pension finance and strong capital markets modeling backgrounds. Others desire experienced actuaries with XXX, AXXX, and securitization expertise.

PENSIONS

- Looking to move out of pension consulting? Insurance company seeks ASA or FSA for Defined Contributions and Group Annuities. Will also work on economic capital and risk management. Salary: \$80,000 - \$110,000 plus bonus.
- EA, ASA/FSA wanted for growing pension consulting firm. Will mentor career. Large or small plan experience desired. Will have a mix of technical, supervisory, peer review and consulting responsibilities. Salary: \$100,000 - \$160,000 plus bonus.

Just A Few Of Our Listings • Jobs Continuously Updated

Contact any of our executive recruiters for a comprehensive list of job opportunities, creative ideas, and a confidential career evaluation.



Actuarial Careers, Inc.®

Recruiting Staff

Aimee Kaye, President
Patty Kent, Executive Vice President
Claudine Cox, Vice President
Danielle Frank, Assist. Vice President
Becky Horst, Assist. Vice President
Jesse West, Assist. Vice President
Jennifer Hart
Robyn Taylor
Bonnie Trent
Jill Fusco
Ted Jackness, CEO

Core Services

Actuarial Careers, Inc.® specializes solely in the placement of actuaries on a worldwide basis and provides the most responsive and professional service in the industry. We provide every actuarial candidate we represent with the opportunity to broaden and enhance their personal career, and every client, the best candidate for each position. Our in-depth knowledge of the industry allows us to be in the forefront of actuarial opportunities and trends. Our federally registered service mark is affirmation of our ongoing commitment to provide the finest service in our industry.

Candidate Services

Actuarial Careers, Inc.® offers candidates the opportunity to work with our top-notch professional team, recognized throughout the actuarial community for dedication, service, and results. Our staff maintains a state-of-the-art proprietary database that tracks every major employer of actuaries and provides the most

up-to-date information possible regarding the availability and specifications of open positions. We present each candidate on a highly selective basis to the companies of their choice, and only with their permission. We are responsive, provide accurate information, and are creative in locating the best possible positions for each candidate's specific profile and career requirements.

Client Services

Our custom-designed, state-of-the-art technology tracks more than 21,000 actuaries throughout the world, highlighting their respective areas of expertise, professional and personal qualifications, and career objectives. Through our daily interaction with the actuarial community, our database is updated on a continuing basis, ensuring our ability to rapidly identify candidates most appropriate to each client's unique requirements. Our staff contacts and screens all potential candidates on an individualized basis to best determine professional qualifications, potential interest, availability, geographical flexibility, and other specifics for each position.

Team Approach

With the conviction that the whole is greater than the sum of its parts, the Actuarial Careers® staff, directed by Aimee Kaye, works as a team on all client assignments. A single point of contact ensures efficient communications while our individualized approach to each assignment ensures we will always maintain sensitivity and confidentiality while meeting the objectives

11 Martine Avenue
 9th Floor
 White Plains, NY 10606

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E-MAIL: AimeeKaye@actuarialcareers.com

WEBSITE: www.actuarialcareers.com

of our clients and candidates. Our highly sophisticated approach to creative staffing solutions consistently produces outstanding results. Ask any of the thousands of actuaries and employers who have used our professional services for a reference.

Professional Standards

At Actuarial Careers, Inc.®, we pledge to always:

- ▶ Maintain complete confidentiality.
- ▶ Provide accurate information and prompt feedback.
- ▶ Be accessible by telephone, including evenings and weekends.
- ▶ Be proactive on behalf of all our clients and candidates.
- ▶ Conduct our business according to the highest ethical standards.

At Actuarial Careers, Inc.®, we pledge to never:

- ▶ Send out a resume without permission.
- ▶ Pressure a candidate in any way for any reason.
- ▶ Direct a candidate to a position because it generates a higher fee.
- ▶ Knowingly present unqualified candidates for a position.
- ▶ Put our interests above yours.

Our Numbers are MANY



Our Mission is ONE

The first sentence of our mission statement states:

“The mission of DW Simpson is to be the premier executive recruiting firm specializing in the placement of Actuaries; to be recognized for the service, integrity and forthrightness that the firm brings to each and every business relationship; and to be willing at all times to sacrifice short-term gain for the long-term good and prosperity of our clients, our candidates and, as a result, our organization.”

Actually, it’s the only sentence in our mission statement, albeit a pretty long one.

Whether you are a candidate looking to make a career move or a client seeking to hire, DW Simpson will provide you unparalleled coverage of the marketplace, worldwide, while maintaining an upbeat, friendly yet professional relationship.

Let us put our mission statement to work for you.

Please feel free to contact any of the recruiters listed to the right for more information.



www.dwsimpson.com
actuaries@dwsimpson.com
800-837-8338 / 312-867-2300



D.W. Simpson

Mission Statement

To be the premier executive recruiting firm specializing in the placement of Actuaries; to be recognized for the service, integrity and forthrightness that the firm brings to each and every business relationship; and to be willing at all times to sacrifice short-term gain for the long-term good and prosperity of our clients, our candidates and, as a result, our organization.

Company Overview

DW Simpson serves the Actuarial profession worldwide in all disciplines—Life, Health, Pension, and Property & Casualty—and at all levels, from Entry-level through Fellowship. We have been specializing solely in the recruitment of Actuaries since 1989. We work with clients on both retained and contingent searches. DW Simpson is the largest firm dedicated to Actuarial Recruitment and has a working relationship with most firms that employ Actuaries. In addition, DW Simpson works with Actuaries in non-traditional areas such as Risk Management, Data Mining, Derivatives, Financial Engineering, Credit Policy, Investments and Systems.

We have a staff of 50, comprised of 16 recruiting teams, and we have completed over 800 searches in the past three years. In addition to our home office in Chicago, we have U.S. locations in Pittsburgh, Lexington, Milwaukee, Atlanta and Los Angeles. Internationally, we have offices in Hong Kong, London, Mumbai, Sydney and Melbourne. We provide candidates information on career opportunities as well as general employment and compensation trends so that they can maintain up-to-date industry knowl-

edge and weigh specific career options. In turn, DW Simpson provides qualified candidates to our client companies. We keep in daily contact with the Actuarial community so that our clients have access to the full spectrum of candidates available for their positions rather than having to rely solely on individuals generated through advertising responses, unsolicited resumes or networking.

DW Simpson believes that, by being highly specialized, we are able to maintain a thorough and current knowledge of the Actuarial field and thereby provide the best service to candidates and client companies alike. Our objective is to be the foremost resource for Actuarial talent, worldwide.

Salary Survey

Visit the DW Simpson Salary Survey on our website at www.dwsimpson.com. The survey provides comprehensive salary ranges for Actuaries at all levels of their careers, i.e., by years of experience and exam achievement. These salary ranges are derived from updated conversations with candidates and the most current offers (accepted or declined) for the various levels of Actuaries.

Recruiting Teams

Below lists the DW Simpson recruiting teams. All of our recruiters have substantial knowledge and experience in Actuarial recruiting and are positioned to facilitate the recruiting process with the utmost in efficiency. All recruiters, from senior- to junior-level, work diligently to further both candidates' and clients' goals, and do so in a friendly, forthright and professional manner.

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Chicago, IL 60613

PHONE: 800-837-8338

PHONE: 312-867-2300

FAX: 312-951-8386

E-MAIL: actuaries@dwsimpson.com

WEBSITE: www.dwsimpson.com

DW Simpson U.S.

- ▶ Dave Simpson/Valorie Etheridge
- ▶ Patty Jacobsen/Danny Pudi
- ▶ Bob Morand/Ellen Hoppenjan/Kristyn Sakalaris
- ▶ Sally Ezra/Julie Garwood/Ellen Buller
- ▶ KC Cho/Lindsay Juon/Angie Wachholz
- ▶ Aaron Benton/Becki Tobia
- ▶ Steve Marshall
- ▶ Laura Santoro/Margit Vogele
- ▶ Barclay Burns
- ▶ Dan Karrow/Valorie Etheridge
- ▶ Kimberly Skora/Sean Loboda
- ▶ Marianne Westphal
- ▶ Derek Mulder
- ▶ Lindsey Nelson/Tom Munar/Bryan Duffy/Steve Davis

DW Simpson Asia Pacific

- ▶ Lesley Traverso/Steve Young/James Lecoutre

DW Simpson UK & India

- ▶ Alex Babic

WHAT MAKES YOU SO SPECIAL?

We'd like to know.



We all have attributes that make us truly special. As recruiters serving the actuarial profession, it is our job to learn what makes you...

stand apart from the crowd.

- ▲ What are your unique skills?
- ▲ What are your interests and goals?
- ▲ What is most important to you in your career?
- ▲ How can we help you achieve your ambitions?

We'd like to know. Contact us today.



Pinnacle Group

www.pinnaclejobs.com

800-308-7205 or 603-427-1700

tom@pinnaclejobs.com (ext.224)



Pinnacle Group

Recruiting Staff

Mary Waters, Victoria Cole, Charles Bernard, Dagne Rand, Kristina Fitz, Sandy Owens, Dale Varney, Rebecca Sheridan and Tom Miller

Celebrating our 12th Year of Recruiting Actuaries!

Pinnacle Group recruits nationally for clients seeking actuarial talent in all areas of insurance, reinsurance, consulting, finance and other forms of risk management. We work with our clients on a contingency or retained basis, including exclusive arrangements with many select clients. Open positions range from entry-level to senior management in the following product areas:

- ▶ Life & Annuity
- ▶ Health & Managed Care
- ▶ Property & Casualty
- ▶ Pension & Benefits

Representative Searches Include:

- ▶ Chief Actuary & Life Product Manager
- ▶ Chief Actuary, P&C
- ▶ AVP, Risk Management
- ▶ AVP, Asset-Liability Management
- ▶ Consulting Actuary
- ▶ VP & Appointed Actuary
- ▶ VP, International Products (Asia)
- ▶ AVP, Hedging
- ▶ Director, Investments
- ▶ Chief Actuary (Healthcare)
- ▶ Manager, Data Warehousing
- ▶ VP, Health Pricing
- ▶ VP & Corporate Actuary
- ▶ AVP, Reinsurance Actuary
- ▶ DB Close-Out Annuities Actuary
- ▶ LTC Actuary
- ▶ AVP, Life Valuation
- ▶ Consultant, DFA
- ▶ Actuarial Student Level Positions

Non-Traditional Opportunities Include:

- ▶ Hedging/Derivatives
- ▶ Actuarial Systems/Programming
- ▶ Third-Party Administrators
- ▶ International
- ▶ Mergers & Acquisitions
- ▶ Securitization
- ▶ Product Management (non-actuarial)

6 Greenleaf Woods, Suite 201
Portsmouth, NH 03801

E-MAIL: info@pinnaclejobs.com

WEBSITE: www.pinnaclejobs.com

Our People Make the Difference

Teamwork and professionalism are at the heart of Pinnacle Group's success. Everyone within our organization works together with the common goal of being universally recognized as the best actuarial recruiting firm in the nation. Our recruiters understand that our reputation depends on meeting the needs of both the candidates and clients. We believe that there is only one way to achieve this balance—by providing complete and accurate information to both parties. Pinnacle Group will never put our own interests above those of the candidate or client.

Experts on the Actuarial Employment Market

The employment market for actuaries is thriving. It is our goal to help candidates match their career goals with the best employers. Our recruiters take the time to discuss your goals and suggest specific career opportunities that make sense for you. Similarly, we help our clients identify, employ and retain the best actuaries in the field. As an actuarial recruiting firm our philosophy rests on 4 core beliefs:

- ▶ Focused recruiting, rather than "shotgun" recruiting, is the most successful approach to meeting both candidate and client needs.
- ▶ Teamwork among Pinnacle Group recruiters is the best way to meet candidate and client needs.
- ▶ Unfailing adherence to basic personal and professional ethics maximizes the long-term effectiveness of Pinnacle Group recruiters.
- ▶ Strict adherence to client recruiting guidelines is imperative to developing mutual trust, which is the foundation of any business partnership.

It takes one...

to know one.

National and International Actuarial Recruitment

PRYOR
ASSOCIATES
EXECUTIVE SEARCH

Pauline Reimer
A.S.A., M.A.A.

fax: (516) 931-7842 phone: (516) 935-0100 x307
website: www.ppryor.com toll free: (866) 6-ACTUARY
e-mail: paulinereimer@aol.com

"It Takes One To Know One ... An Actuary Placing Actuaries"

Actuarial Programming • Life • Health • Pensions • Property/Casualty • Investments/Finance • Employee Benefits/Managed Care • Pension Administration

PRYOR
ASSOCIATES
EXECUTIVE SEARCH

147 W. Old Country Road
Hicksville, New York 11801

An actuary...

placing actuaries.



Pryor Associates

Executive Search

It Takes One To Know One

As a practicing actuary, you've invested a lot of time, energy, and intellectual capital to get to where you are today.

So has Pauline Reimer.

An actuary herself, Pauline has a unique appreciation for the skills that you bring to the table and the investment that you have made in your career.

And with more than 20 years of experience as an actuarial recruiter, Pauline Reimer is perfectly positioned to help you take your career to the next level.

An Actuary Placing Actuaries

Pryor Associates, a professional recruitment corporation established in 1969, specializes in contingency and retained executive search and placement within the insurance and employee benefits industries as well as their related environments.

The Actuarial Division, directed by Pauline since 1986, has a proven track record placing actuaries in choice domestic and international positions in life, health, and property & casualty insurance; pension and other employee benefits; and systems, accounting and other finance-related industries.

An Associate of the Society of Actuaries and a member of the American Academy of Actuaries, Ms. Reimer remains on the forefront of the industry by attending 15 to 20 actuarial conferences annually and serving as Vice President of Public Relations for the Actuarial Society of Greater New York (ASNY). As Chairperson for the annual ASNY Career Fair, the largest such gathering of future actuaries and hiring sponsors nationwide, and active speaker at local universities, she has frequently been solely responsible for initiating the careers of many future actuaries.

Often quoted in financial and professional periodicals such as the *Wall Street Journal* for her recruitment expertise, Pauline Reimer is particularly attentive to dynamic changes in the marketplace that have created openings for actuaries interested in working on the cutting edge of their profession, whether in more traditional arenas such as insurance, reinsurance, and consulting or in newer and fast-developing areas for actuarial practice such as brokerage, financial management, and investment banking.

Understanding the Market

Pryor Associates has been named one of the top-25 regional recruiting firms according to Dun & Bradstreet. The agency's growth stems from successfully identifying and attracting actuarial talent and matching candidates to each client's unique needs. The firm is a charter member of NIRA, the National Insurance Recruiters Association, a renowned search network serving the insurance industry.

Pryor's state-of-the-art technology has enabled it to assemble and maintain an internal database of actuarial professionals ranging from recent graduates through chief executives, complete with up-to-date information on educational and professional credentials as well as geographic preferences.

Under the direction of Ms. Reimer, the actuarial division is marked by scrupulous attention to detail, confidentiality, discretion, and professionalism. Guided by the principles of "prompt follow-up" and "prompt follow-through," Pauline brings her knowledge of the actuarial profession and of the executive search process into play in every assignment. No client is ever relegated to just an Assistant.

147 Old Country Road
Hicksville, NY 11801

PHONE: 516-935-0100, ext. 307

TOLL FREE: 866-6-ACTUARY, ext. 307

FAX: 516-931-7842

E-MAIL: paulinereimer@aol.com

WEBSITE: www.ppryor.com

Pauline Reimer's credentials, integrity, first-hand experience, dedication and over-the-top service—enhanced by leading-edge technology and a professional, experienced support staff—have resulted in an impressive personal placement retention rate of 99%, as well as a 100% success ratio in retained searches.

For more information about Pauline Reimer and Pryor Associates, including a partial list of past and present client assignments, please visit www.ppryor.com.



S.C. INTERNATIONAL, LTD.
STAFFING CONSULTANTS

We are in the midst of one of the most competitive and challenging times in which to draw out and entice the best available **Actuarial** and **Benefits Consulting** talent.

The skill is not in finding an actuary. Once credentialed, their names and information are all over the internet and in many directories. The talent is in using the right focus in approaching the right candidates at the right moment with the right enticements and selling features.

S. C. International's Executive Search Division has the answer.

You've used our services and heard our name for over 20 years as one of the top contingency and dedicated search firms in the industry. Now learn how our Executive Search Division can help solve your top end needs.

Please contact me at your convenience to arrange a face-to-face meeting.

Scott Rollins, President, ph: 630-963-3033, rollins@scint.com



We continue to serve our valued clients in the same professional manner for their contingency search needs. Please contact any of our senior team:

**Matt Doman, Gail Dixon, Jerry Krecek, Mark Nicklas,
Kelly Baker, Matt Ammons, Pat Kelly**

800-543-2553

**Job Placement ♦ Career Counseling
Salary Survey & Evaluation ♦ Resume Analysis**

www.scinternational.com

search@scinternational.com

1315 Butterfield Rd., Suite 224 Downers Grove, IL 60515



S.C. International

Recruiting staff

- ▶ **Scott Rollins**
- ▶ **Matt Doman**
- ▶ **Mark Nicklas**
- ▶ **Gail Dixon**
- ▶ **Jerry Krecek**
- ▶ **Kelly Baker**
- ▶ **Patrick Kelly**

Our Mission

"Provide the Best Service Possible" to client firms and people. Our true ambition in achieving that goal is to develop strong relationships with those whom we serve.

Through over 30 years in recruiting, we have learned the importance of building business relationships based on honesty, sincerity, and professionalism from our employees and our company. These qualities have consistently proven to be our underlying strengths throughout the peaks and valleys of the business. Our dedication to learning the ins and outs of the industry, and acting as liaison and counselor enables our clients to make the best, educated decisions possible.

The Value of S.C. International lies not just in the fact that our experienced recruiting staff knows the marketplace but that we LISTEN. Our personal approach and great listening skills address the needs of both the candidates and client employers. We play an integral role in surveying the marketplace and sourcing personnel.

We are effective in assisting both parties at all stages of the interview process; from initial conversations to coordination of all meetings and then through the final offer negotiations. Our ambition is to enhance the recruiting efforts of the employers and to counsel people on their career development and advancement.

For You, The Candidate, our connections make the difference. You need a career consultant who can get you in the door and respect your confidentiality.

Our clients provide a tremendous demand at all levels—from technical to officer.

Market-savvy consulting teams work to match your professional interests and desired locations with timely opportunities.

Whether you simply want a salary comparison or are seriously looking for a new position, a professional consultant offers the opportunity to discuss your expectations, confidentially.

For You, The Client Company, our specialization breeds success. We have successfully recruited and placed candidates related to the fields of insurance and employee benefits for over 20 years.

Our constant goal is to match people with opportunities.

We understand and meet the technical and personal needs of companies, as well as those of candidates.

Our personal communications, coordination of search assignments, and high degree of accessibility contribute to a timely progress for interviewers and candidates.

We've developed our success in the industry by cultivating mutually beneficial relationships among clients—from regional firms to world leaders.

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WEBSITE: www.scinternational.com

Our resources are in:

- ▶ Consulting Firms
 - Pension/Retirement
 - Benefits Administration
 - Health & Welfare
 - Life
 - Employee Benefits
 - Property/Casualty
 - International
- ▶ Accounting Firms
- ▶ Third-Party Administrators
- ▶ Financial Institutions
- ▶ Insurance Companies

Areas of concentration include:

- ▶ Actuarial
- ▶ Administration
- ▶ Client Relations Management
- ▶ Communications
- ▶ Consulting
- ▶ Compensation

HELPING ACTUARIES

- ▶ Ideal Job Placement
- ▶ Career Counseling
- ▶ Salary Evaluation
- ▶ Resume Analysis

HELPING EMPLOYERS

- ▶ Quality Candidates
- ▶ Fast Turnaround
- ▶ Market Savvy
- ▶ Free Salary Surveys



Andover Research, Ltd.

Kathie Spencer, *President*, Lisa Evans, Debbie Fine, Dayna Cooper, Deborah Turner, Lola Carr, Kelly Rich, Hillary Steele, Siena Ross, Susan Sobel

Who We Are

Andover Research, Ltd., founded in 1975, specializes in the recruitment and placement of actuaries and benefit consultants worldwide. Our premier team of experienced recruiters have a reputation as leaders in the field. We earn recognition for our personal integrity as well as our successful placements. Confidentiality, objective assessments and continuous involvement in the total recruiting process are hallmarks of our service.

Practice Overview

Our practice consists of identifying, recruiting and placing talented actuarial professionals (from students to Chief Actuaries) worldwide. Using our state-of-the-art proprietary database and broad network of contacts, we are able to generate qualified candidates in a timely fashion.

Our Approach

Our approach includes systematically identifying candidates from our proprietary database using computer-generated searches, based on credentials, expertise, geographical preference, compensation and candidates interests. Our staff quickly contacts the appropriate candidates, which begins our process of becoming an extension of our clients personnel staff.

What Makes Us Different

Information is shared freely on a regular basis so that each recruiter is up to date on all assignments. The environment at Andover is unique; we believe our **team approach** truly benefits our clients and applicants alike. We are known in the profession through our daily contact with actuaries and our consistent presence at Society of Actuaries meetings.

The Lincoln Building
New York, NY 10165-2801
PHONE: 1-800-ANDOVER or 212-986-8484
FAX: 212-983-0952
E-MAIL: actuaries@andoverresearch.com
WEBSITE: www.andoverresearch.com

What You Can Expect

- ▶ Confidentiality
- ▶ Broad global network
- ▶ State-of-the-art proprietary database
- ▶ Innovative research capabilities
- ▶ Objective assessments
- ▶ Sense of urgency
- ▶ Enthusiasm to tell your story
- ▶ Continuous involvement in the total recruiting process
- ▶ Commitment to results

“Ultimately our success is attributable to strong client relationships and our ability to **provide timely solutions** to recruiting assignments.”

If you are a company seeking assistance in fulfilling your hiring objectives or an actuary seeking information on alternative opportunities, contact us at **1-800-ANDOVER** or visit our website at **www.andoverresearch.com**.



Lisa Evans



Debbie Fine



Dayna Cooper



Lola Carr



Hillary Steele



Kathie Spencer



Deborah Turner



Kelly Rich



Siena Ross



Susan Sobel

CPS, Inc.



Recruiters on staff:

Alan Irish, Catherine Celenza

Actuarial/Employee Benefits

**For Quality & Results, Zero In On Success
And E-Mail Or Call Us! We Have The
Expertise And Resources!**

We place over 100 candidates in the Actuarial/Employee Benefits field each year. CPS, Inc. is 31 years old, and we have specialized in Actuarial/Employee Benefits for over 20 years and have 14 recruiters in Boston and Chicago, working together on a national basis to fill openings. The experience levels of our actuarial recruiters range from ten to twenty years.

We Make The Right Match!

We screen candidates for the appropriate background and personality fit. We eliminate candidates not serious about making a change. We have a proven track record of success locating the right person for the right position. 90% of our business is from repeat customers. Our client list spans accounting firms, insurance companies, benefits consulting firms, financial services companies and Fortune 500 corporations.

We Save Time!

We conduct searches quickly. 75% of our positions are filled within three weeks, and one of five positions listed with us is filled through CPS, Inc. efforts.

50 Federal Street
Suite 301
Boston, MA 02110
PHONE: 617-368-3550, ext. 112
FAX: 617-368-3562
E-MAIL:
maryo@cpsboston-jobs.com
CONTACT: Mary O'Connell

We Get Results!

We match expertise and opportunities. One out of every five interviews results in placement.

We Are Committed To Quality Work

We achieve desired results and career success for candidates and clients. Over and over, candidates and clients use our services because of the quality and results we provide.

We Deliver Quality And Results Efficiently And Effectively!



CPS FAST FACTS...

- 30 years of successful recruiting • 15,000 Placements – Lifetime
- \$150 million – Lifetime sales • Nationwide searches • 75 Recruiters

ACTUARIAL FAST FACTS...

- 1/3 of CPS recruiters work in Actuarial and Employee Benefits
- We specialize in Pensions/Life/Health/Investments/Corporate positions
- We fill positions from entry level to senior management, from actuarial students to FSA/Chief Actuary
- We are contingency-based for our clients and free to our candidates

Contact us today!

CPS, Inc. • 50 Federal Street • Suite 301 • Boston, MA 02110-2585
Ph: (617) 368-3550 x112 • Fax: (617) 368-3562
E-mail: jobs@cpsboston-jobs.com
Visit our website at www.cps4jobs.com
Equal Opportunity Employer M/F/D/V

It's a small world...

Darwin Rhodes has been established since 1996 serving the needs of the actuarial profession, on a global basis. Darwin Rhodes carries out executive search assignments at senior level for clients. Our network of regional offices in the UK and worldwide enables us to identify the right individual to meet our clients' needs. Our team of local recruitment consultants are specialists within their field, including non-life, ALM, life, investments, banking or employee benefits, in both traditional and non-traditional areas.



...Darwin Rhodes can bring you even closer

If you are a client requiring our services or an individual seeking career advice please contact the relevant office:

For UK, Europe & Middle East

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For India

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Richard Smith—Richard Smith has been actively recruiting Actuaries and Healthcare professionals since 1982. In his tenure, he has placed Retirement and Healthcare professionals worldwide including the United States, Hong Kong, London, and Canada. His focus and concentration is Actuarial Retirement and Actuarial and non-actuarial Healthcare professionals. Richard travels to meet with clients as well as candidates. He has established and maintains senior relationships with dozens of clients at the presidential, partner, practice leader and chief actuarial levels.

Bud Mulcahy—Bud has been in the Recruiting industry for over 15 years. Since 2000, Bud has been a member of HCI Corporation working in the Employee Benefits Industry. He has been successful in fulfilling client needs by placing candidates that are eager to make an impact with employers that need immediate assistance. He has worked throughout the United States and Canada and has developed a reputation for providing quality service to both candidates and clients. Bud is a graduate of DePaul University.

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Recruiting staff

- ▶ **Jacobson Associates:** Todd Jacobson, Mary Kilkenny
- ▶ **Jacobson Executive Search:** Margaret Resce Milkint, Nida Osman
- ▶ **Jacobson Solutions:** Barbara Gregory, Michael Loiacano

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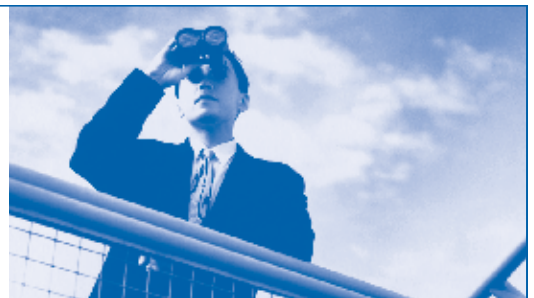
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