



Actuarial Careers, Inc.[®]

Recruiting staff:

Aimee Kaye, President
Barbara Roman, Senior Vice President
Patty Kent, Senior Vice President
Claudine Cox, Vice President
Danielle Frank
Becky Horst
Stephanie Gray
Bonnie Trent

Core Services

Actuarial Careers, Inc.[®] specializes solely in the placement of actuaries on a worldwide basis and provides the most responsive and professional service in the industry. We provide every actuarial candidate we represent with the opportunity to broaden and enhance their personal career, and every client, the best candidate for each position. Our in-depth knowledge of the industry allows us to be in the forefront of actuarial opportunities and trends. Our federally registered service mark is affirmation of our ongoing commitment to provide the finest service in our industry.

Candidate Services

Actuarial Careers, Inc.[®] offers candidates the opportunity to work with our top-notch professional team, recognized throughout the actuarial community for dedication, service, and results. Our staff maintains a state-of-the-art proprietary database that tracks every major employer of actuaries and provides the most up-to-date information possible regarding the availability and specifications of open positions. We present each candidate on a highly selective basis to the companies of their choice, and only with their permission. We are responsive, provide accurate information, and are creative in locating the best possible positions for each candidate's specific profile and career requirements.

Client Services

Our custom designed, state-of-the-art technology tracks more than 21,000 actuaries throughout the world, highlighting their respective areas of expertise, professional and personal qualifications, and career objectives. Through our daily interaction with the actuarial community, our database is updated on a continuing basis, ensuring our ability to rapidly identify candidates most appropriate to each client's unique requirements. Our staff contacts and screens all potential candidates on an individualized basis to best determine professional qualifications, potential interest, availability, geographical flexibility, and other specifics for each position.

Team Approach

With the conviction that the whole is greater than the sum of its parts, the Actuarial Careers[®] staff, directed by Aimee Kaye, works as a team on all client assignments. A single point of contact ensures efficient communications while our individualized approach to each assignment ensures we will always maintain sensitivity and confidentiality while meeting the objectives of our clients and candidates. Our highly sophisticated approach to creative staffing solutions consistently produces outstanding results. Ask any of the thousands of actuaries and employers who have used our professional services for a reference.

11 Martine Avenue
 White Plains, New York 10606
 Phone: 914 285-5100
 Fax: 914 285-9375

EMAIL

AimeeKaye@actuarialcareers.com

WEBSITE

www.actuarialcareers.com

Professional Standards

At Actuarial Careers, Inc.[®], we pledge to always:

- ▶ Maintain complete confidentiality.
- ▶ Provide accurate information and prompt feedback.
- ▶ Be accessible by telephone, including evenings and weekends.
- ▶ Be proactive on behalf of all our clients and candidates.
- ▶ Conduct our business according to the highest ethical standards.

At Actuarial Careers, Inc.[®], we pledge to never:

- ▶ Send out a resume without permission.
- ▶ Pressure a candidate in any way for any reason.
- ▶ Direct a candidate to a position because it generates a higher fee.
- ▶ Knowingly present unqualified candidates for a position.
- ▶ Put our interests above yours.

Our Numbers are MANY



Our Mission is ONE

The first sentence of our mission statement states:

“The mission of D.W. Simpson & Company is to be the premier executive recruiting firm specializing in the placement of actuaries; to be recognized for the service, integrity and forthrightness that the firm brings to each and every business relationship; and to be willing at all times to sacrifice short-term gain for the long-term good and prosperity of our clients, our candidates and, as a result, our organization as well.”

Actually, it’s the only sentence in our mission statement, albeit a pretty long one.

Whether you are a candidate looking to make a career move or a client seeking to hire, D.W. Simpson & Company will provide you unparalleled coverage of the marketplace, worldwide, while maintaining an upbeat, friendly yet professional relationship.

Let us put our mission statement to work for you.

Please feel free to contact any of the recruiters listed to the right for more information.

Website: www.dwsimpson.com • E-Mail: actuaries@dwsimpson.com
800-837-8338 / 312-867-2300

D.W. SIMPSON & COMPANY

ACTUARIAL SEARCH

D.W. Simpson & Company, Inc.

Mission Statement

To be the premier executive recruiting firm specializing in the placement of actuaries and related quantitative professionals; to be recognized for the service, integrity and forthrightness that the firm brings to each and every business relationship; and to be willing at all times to sacrifice short-term gain for the long-term good and prosperity of our clients, our candidates and, as a result, our organization.

Company Overview

D.W. Simpson & Company serves the Actuarial profession Worldwide in all disciplines—Life, Health, Pension, and Property & Casualty—and at all levels, from Entry-level through Fellowship. We work with clients on both retained and contingent searches. Established in 1989, D.W. Simpson & Company is the largest firm dedicated to Actuarial Search and has a working relationship with most firms that employ Actuaries. In addition, D.W. Simpson & Company works with Actuaries and other Quantitative professionals in non-traditional areas such as Risk Management, Data Mining, Derivatives, Financial Engineering, Credit Policy, Investments, and Systems.

We have a staff of 40, who comprise 13 recruiting teams, and have completed over 650 searches in the past three years. In addition to the United States, we have offices in Sydney, Australia and Hong Kong, as well as an affiliate in the U.K./Europe. We provide candidates information on career opportunities, as well as general employment and compensation trends, so that they can maintain up-to-date industry knowledge and weigh specific career options. In turn, D.W. Simpson & Company provides qualified candidates to our client companies. We keep in daily contact with

the actuarial community so that our clients have access to the full spectrum of candidates available for their positions rather than having to rely solely on individuals generated through advertising responses, unsolicited resumes or networking.

D.W. Simpson & Company believes that, by being highly specialized, we are able to maintain a thorough and current knowledge of the Actuarial field and related Quantitative professions, and thereby provide the best service to candidates and client companies alike. Our goal is to be the foremost resource for actuaries worldwide.

Salary Survey

Visit the D.W. Simpson & Company Salary Survey on our website at www.dwsimpson.com. The survey provides comprehensive salary ranges for actuaries at all levels of their careers, i.e., by years of experience and exam achievement. These salary ranges are derived from updated conversations with candidates and the most current offers (accepted or declined) for the various levels of actuaries.

1800 West Larchmont Avenue
Chicago, IL 60613
Phone: 800-837-8338
Phone: 312-867-2300
Fax: 312-951-8386

EMAIL

actuaries@dwsimpson.com

WEBSITE

www.dwsimpson.com

Recruiting Teams

Below lists the D.W. Simpson & Company recruiting teams. All of our recruiters have substantial knowledge and experience in actuarial recruiting and are positioned to facilitate the recruiting process with the utmost in efficiency. All recruiters, from senior- to junior-level, work diligently to further both candidates' and clients' goals, and do so in a friendly, forthright and professional manner.

D.W. Simpson & Company—U.S.

- ▶ Dave Simpson/Mary Nootens
- ▶ Patty Jacobsen/Danny Pudi
- ▶ Bob Morand/Ellen Hoppenjan/
Kristyn Sakelar
- ▶ Sally Ezra/Marianne Westphal/Bryan
Duffy
- ▶ KC Cho/Derek Mulder/Lindsay Juon
- ▶ Aaron Benton
- ▶ Steve Marshall
- ▶ Laura Santoro
- ▶ Barclay Burns
- ▶ Dan Karrow
- ▶ Kimberly Skora
- ▶ Lindsey Nelson/Tom Munar/Dan
Pfieffer

D.W. Simpson & Company—Asia Pacific

- ▶ Lesley Traverso/Joanna Robins/
Alex Babic/Steve Young

It takes
one
to know
one.



Pauline Reimer, A.S.A., M.A.A.A.
National and International Actuarial Recruitment

147 Old Country Road
Hicksville, New York 11801
website: www.pryor.com
e-mail: paulinereimer@aol.com

phone: (516) 935-0100 Ext. 307
toll free: (866) 6-ACTUARY
fax: (516) 931-7842

An Actuary Placing Actuaries

Life • Health • Pensions • Property/Casualty
Insurance/Reinsurance • Consulting/Brokerage • Investments/Finance
Employee Benefits/Managed Care • Pension Administration • Actuarial Programming



Pryor Associates Executive Search

Ask Pauline Reimer of Pryor Associates the key to her actuarial recruiting success, and she'll share a unique fact: Pauline is an Actuary herself! Achievement of her Associateship in the Society of Actuaries (A.S.A.) and completion of several Fellowship examinations were important milestones in her life as an Actuary. But the decade of "real world", hands-on experience Pauline gained while employed by major insurance and consulting firms as an Actuary gave her the in-depth understanding of the business that sets her apart from the typical Actuarial Recruiter. In addition, her appointment to the Executive Board of ASNY (Actuarial Society of greater New York) as the Vice President of Public Relations further enhances her involvement in the actuarial community.

Career Re-focus

It was nineteen years ago that Pauline reassessed her personal and professional goals and joined Pryor Associates, a professional recruitment corporation established in 1969.

"While employed as an Actuary, I encountered the common experience with many of my colleagues of being contacted by various recruiters who often lacked the knowledge of the Actuarial field and especially of the Examination process."

Pryor Associates specializes in contingency and retained executive search and placement within the insurance and employee benefit industries and their related environments. The Actuarial Placement Division, which she has directed since 1986, services life, health, property and casualty insurance; pension and other employee benefits; systems, accounting and finance-related industries, domestically and internationally.

Dynamic changes in the marketplace, including globalization and capital markets, have resulted in Pryor's increased emphasis on these and other emerging trends as they impact the actuarial profession.

View from the Top

Pryor Associates has been named one of the top 25 regional recruiting firms by Dun & Bradstreet. According to Pauline, the agency's growth stems from successfully identifying and attracting Actuarial talent and matching candidates to each client's unique needs—all while scrupulously maintaining confidentiality, discretion and professionalism in an environment guided by the principles of "prompt follow-up" and "prompt follow-through." Each step of every client assignment is personally handled by Pauline Reimer herself. No client is ever relegated to just an Assistant. Pauline's knowledge, personal dedication to each search assignment and her exceptional "over-the-top" service—enhanced by state-of-the-art technology and a professional, experienced support staff—have resulted in an **impressive personal placement record of a 99% retention rate as well as a 100% success ratio in retained searches.**

Understanding the Market

Maintaining such high success and retention rates requires Pauline's involvement in various levels of the industry. To remain on the cutting-edge, Pauline participates in many and varied Actuarial seminars and conventions each year, increasing her familiarity with Actuarial talent and the evolving responsibilities of the Professional Actuary in the current and anticipated business environment. Furthermore, her dynamic speaking schedule at local universities is a crucial initial introduction to future actuaries where she has often been solely responsible for initiating the actuarial careers of many of these students.

147 Old Country Road
Hicksville, NY 11801
Phone: 516-935-0100 X307
Phone: 886-6ACTUARY x307
Fax: 516 931 7842

EMAIL

paulinereimer@aol.com

WEBSITE


www.pryor.com

Pryor's state-of-the-art technology has enabled them to assemble and maintain an internal database of actuarial talent ranging from recent graduates through chief executives, complete with up-to-date information of educational and professional credentials, as well as geographical preferences. This has been an invaluable tool in matching ideally-suited candidates with potential employment opportunities in the most efficient and timely manner.

It Takes One to Know One

"Developing long-term, mutually beneficial relationships is the key to my continued success in the Actuarial Recruiting business," Pauline said. First-hand experience, credentials, integrity, and dedication—synecgias that result when "an actuary places actuaries".

Pryor Associates is a charter member of the INS (Insurance National Search, Inc.), a national search network serving the insurance industry. For more information about Pryor Associates and Pauline Reimer, including the agency's services and a partial list of client assignments, log on to Pryor's interactive website at www.pryor.com.



What kind of actuary are you? One that solves client problems or one that just works the numbers?

Make the most of *your* situation.

Tillinghast consultants serve a variety of clients among the world's top insurers and self-insureds. As part of our consulting team, you will build relationships with premier clients as you work on a wide range of challenging, strategic projects that draw on your imagination and creativity, not just your number-crunching skills. Join us in a diverse, entrepreneurial atmosphere that provides unlimited growth potential and a variety of career paths. You will also benefit from Tillinghast's unequalled global reach and team-oriented culture, where your advancement is based on merit, not tenure.

Career opportunities exist in the following areas:

- Life insurance and financial services
- Property/casualty insurance
- Health care professional liability
- Strategic risk financing
- Enterprise risk management
- Software solutions.

Visit www.towersperrin.com/tillinghast to learn more about actuarial career opportunities with Tillinghast. Tillinghast is a business of Towers Perrin.



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PERRIN**

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Towers Perrin

Why Choose an Actuarial Career at Towers Perrin?

As one of the world's largest employers of actuaries, Towers Perrin offers a variety of professional services that require actuarial expertise to support the business goals of our clients. Our size and rapid growth create a strong need for the best consulting actuaries in the business.

Towers Perrin is a global professional services firm that helps organizations around the world optimize performance through effective people, risk and financial management. The firm provides innovative solutions to client issues in the areas of human resource strategy, design and management; actuarial and management consulting to the financial services industry; and reinsurance intermediary services.

Actuarial consultants use their analytical powers, economic knowledge, and judgment to forecast future events and financial results by applying probability and statistics in the fields of insurance, pensions and employee benefits. Towers Perrin's businesses include HR Services, Reinsurance and Tillinghast. Your role as a Towers Perrin actuary will depend, in part, on the particular business practice in which you work.

Actuarial Career Opportunities with Tillinghast

The Tillinghast business of Towers Perrin

provides global actuarial and management consulting to insurance and financial services companies and advises other companies on risk financing and self-insurance. We help clients with a broad range of business issues, including those related to mergers, acquisitions and restructuring; financial and regulatory reporting; risk, capital and value management; products, markets and distribution; and financial modeling software solutions.

Tillinghast is a premier independent advisor to the insurance industry, with over 250 qualified actuaries and 225 other professionals. Tillinghast consultants work with clients to maximize their profitability and achieve their growth

Towers Perrin at a Glance

- ▶ **Founded:** 1934
- ▶ **Number of Offices:** 78 offices in 24 countries
- ▶ **Ownership:** Privately held by active employees
- ▶ **Actuarial Clients Worldwide:** Over 1,200

Clients

- ▶ 75% of the *Fortune* 500 global companies
- ▶ 75% of the *Fortune* 1000 U.S. companies
- ▶ More than 50% of the Financial Times European Top 500 companies

One Stamford Plaza
263 Tresser Boulevard
Suite 700
Stamford, CT 06901

WEBSITE:

www.towersperrin.com/tillinghast

EMAIL:

Careers: jennifer.warne@towersperrin.com

goals, measure financial performance, and manage risk and capital.

From our beginnings in the early 1950s, Tillinghast has been at the forefront of innovation in consulting to the financial services industry and in helping companies manage risk. Tillinghast is well known for its research—from our surveys of industry leaders to our tort cost trend study to our ongoing research into directors and officers liability costs and drivers. Tillinghast consultants are also known for their independent thinking and their success in broadening the role of the actuarial and risk management professions. We offer a culture that's diverse and entrepreneurial, with exceptional growth potential and varied career options. And we hope that you'll consider joining our team.

For more information about an actuarial career with Tillinghast and a complete list of our office locations, visit www.towersperrin.com/tillinghast.

Towers Perrin is an Affirmative Action/Equal Opportunity Employer.



Andover Research, Ltd.

Kathie Spencer, President, Lisa Evans, Debbie Fine, Dayna Cooper, Deborah Turner, Lola Carr, Robin Cole, Kelly Rich, Susan Sobel

Who we are

Founded in 1975 Andover Research, Ltd. specializes in the placement of actuaries worldwide. Our team of 9 (nine) motivated and experienced recruiters has a reputation as leaders in our field. We earn recognition as much for our personal integrity as for our expertise.

Practice Overview

Our practice consists of identifying, recruiting and placing talented actuarial professionals (from students to Chief Actuaries) worldwide. Using our state of the art proprietary database and broad network of contacts, we are able to generate qualified candidates in a timely fashion.

Our Approach

Our approach includes systematically identifying candidates from our proprietary database using computer generated searches, based on credentials, expertise, geographical preference, compensation and candidates interests. Our staff quickly contacts the appropriate candidates which begins our process of becoming an extension of our clients personnel staff.

What Makes Us Different

Information is shared freely on a regular basis so that each recruiter is up to date on all assignments. The environment at Andover is unique; we believe our **team approach** truly benefits our clients and applicants alike. We are known in the profession through our daily contact with actuaries and our consistent presence at Society of Actuaries meetings.

The Lincoln Building
New York, NY 10165-2801
Phone: **1-800-ANDOVER** or 212-986-8484
Fax: 212-983-0952

E-MAIL

actuaries@andoverresearch.com

WEBSITE

www.andoverresearch.com

What You Can Expect

- ▶ Confidentiality
- ▶ Broad global network
- ▶ State of the art proprietary database
- ▶ Innovative research capabilities
- ▶ Objective assessments
- ▶ Sense of urgency
- ▶ Enthusiasm to tell your story
- ▶ Continuous involvement in the total recruiting process
- ▶ Commitment to results

"Ultimately our success is attributable to strong client relationships and our ability to **provide timely solutions** to recruiting assignments."

If you are a company seeking assistance in fulfilling your hiring objectives or an actuary seeking information on alternative opportunities, contact us at **1-800-ANDOVER** or visit our website at www.andoverresearch.com.





ACTEX Actuarial Recruiting

Our company

ACTEX Actuarial Recruiting is a division of ACTEX Publications, Inc, which began in 1972 and has emerged as the leading publisher of actuarial textbooks and study materials.

Through contacts with actuarial employers and employees, the professional actuarial societies and academic institutions, ACTEX keeps its finger on the pulse of the actuarial profession. Combining career counseling and placement expertise with the strength and resources of ACTEX Publications, Inc., ACTEX Actuarial Recruiting is poised to provide effective career counseling and to meet clients' needs for top quality actuarial talent.

Sampling of positions:

Worksite Marketing Actuary: Consumer insurance subsidiary of well-known conglomerate seeks ASA or FSA experienced in worksite marketing programs for highly visible, high impact role providing insight and setting direction to achieve sales and profit targets.

Health Actuary: ASA or FSA with individual or group health experience to develop health rating manual, manage experience analysis and ensure target profitability attainment. Experience in University health business a plus.

Reinsurance Actuary: Near-to-new FSA for offshore reinsurance opportunity, placing or purchasing reinsurance for

140 Willow Street
P.O. Box 974
Winsted, CT 06098
Phone: (800) 282-2839 or
(860) 379-5470
Fax: (860) 738-3152

E-MAIL

aar@actexmadriver.com

WEBSITE:

www.actexmadriver.com

CONTACT

Kathi D. Boratko, CPC, Recruiting Specialist

life operations worldwide, assuming reinsurance, building infrastructure, assisting with ALM and financial reporting management, and managing client relationships. Knowledge of reinsurance basics, experience with Accident and Health, Annuities and Life insurance, strong actuarial modeling skills, and understanding of ALM and financial reporting required.

ACTEX Actuarial Recruiting

Whether you are a candidate seeking a new position or a client seeking top-notch actuarial talent, ACTEX Actuarial Recruiting can help you to achieve your goals.

ACTEX Publications
Actuarial & Insurance Resource Material Since 1972

ACTEX Actuarial Recruiting
Career Counseling & Job Placement

Mad River Books
Exam Preparation Material Professional Textbooks

Contact:
Kathi D. Boratko, CPC
Recruiting Specialist
(800)282-2839 or (860)379-5470
aar@actexmadriver.com
www.actexmadriver.com

A division of ACTEX Publications, ACTEX Actuarial Recruiting maintains relationships with both hiring companies and actuarial candidates.

Let us help you find the candidate or job that meets your needs.



CPS, Inc.

Recruiters on staff:

Alan Irish, Catherine Celenza

Actuarial/Employee Benefits

For Quality & Results, Zero In On Success And E-Mail Or Call Us! We Have The Expertise And Resources!

We place over 100 candidates in the Actuarial/Employee Benefits field each year. CPS, Inc. is 31 years old and we have specialized in Actuarial/Employee Benefits for over 20 years and have 14 recruiters in Boston and Chicago, working together on a national basis to fill openings. The experience levels of our actuarial recruiters range from ten to twenty years.

We Make The Right Match!

We screen candidates for the appropriate background and personality fit. We

eliminate candidates not serious about making a change. We have a proven track record of success locating the right person for the right position. 90% of our business is from repeat customers. Our client list spans accounting firms, insurance companies, benefits consulting firms, financial services companies and Fortune 500 corporations.

We Save Time!

We conduct searches quickly. 75% of our positions are filled within three weeks and one of five positions listed with us are filled through CPS, Inc. efforts.

We Get Results!

We match expertise and opportunities. One out of every five interviews results in placement.

50 Federal Street
Suite 301
Boston, MA 02110
Phone: 617-368-3550 ext. 112
Fax: 617-368-3562

E-MAIL

maryo@cpsboston-jobs.com

CONTACT

Mary O'Connell

We Are Committed To Quality Work

We achieve desired results and career success for candidates and clients. Over and over candidates and clients use our services because of the quality and results we provide.

We Deliver Quality And Results Efficiently And Effectively!



CPS FAST FACTS...

- 30 years of successful recruiting • 15,000 Placements – Lifetime
- \$150 million – Lifetime sales • Nationwide searches • 75 Recruiters

ACTUARIAL FAST FACTS...

- 1/3 of CPS recruiters work in Actuarial and Employee Benefits
- We specialize in Pensions/Life/Health/Investments/Corporate positions
- We fill positions from entry level to senior management, from actuarial students to FSA/Chief Actuary
- We are contingency-based for our clients and free to our candidates

Contact us today!

CPS, Inc. • 50 Federal Street • Suite 301 • Boston, MA 02110-2585
Ph: (617) 368-3550 x112 • Fax: (617) 368-3562
E-mail: jobs@cpsboston-jobs.com

Visit our website at www.cps4jobs.com
Equal Opportunity Employer M/F/D/V



The Jacobson Group

The Jacobson Group specializes in professional and human capital services for the insurance, healthcare and financial service sectors. Our extensive portfolio of services includes: executive search, professional recruiting, interim staffing, subject matter experts and consulting.

Talent-driven Results

▶ **Jacobson Associates** provides professional recruiting services for any level of your organization on a contingent basis.

▶ **Jacobson Executive Search** offers a proven search and selection methodology for executive-level assignments on a retained basis.

▶ **Jacobson Solutions** delivers high caliber interim talent, subject matter experts and project-based consulting services.

Actuaries: The Best-Kept Secret in Business?

It is no secret to us the value that Actuaries can bring to the leadership table. Since 1971, we have been sharing this secret with the insurance and financial services communities on a national level by endorsing actuaries for a variety of positions, such as Enterprise Risk Management Officer, CFO, Marketing and Business Development Leader, and CEO.

Concentrations in:

Life & Health ▲ Property & Casualty
 ▲ Employee Benefits ▲ E-Commerce
 ▲ Investment ▲ Reinsurance

Representative Searches:

VP Financial Management ▲ Chief Investment Officer ▲ VP Management

120 South LaSalle Street, Suite 1410
 Chicago, Illinois 60603
 Phone: 312-726-1578
 Fax: 312-726-2295

EMAIL

chicago@jacobsononline

WEBSITE:

www.jacobsononline.com

Information ▲ Chief Actuary ▲ Pricing Manager ▲ Product Management Actuary ▲ VP Hedging Strategies ▲ Valuation Manager ▲ Ceded Reinsurance Actuary ▲ Investment Director ▲ VP Corporate Actuarial ▲ Managing Actuary ▲ Commercial Lines ▲ ALM Director ▲ Warranty Actuary ▲ Group Life Actuary ▲ VP Financial Risk Management ▲ Reserving Actuary



AVP – PRICING/UNDERWRITING

\$3 billion insurance powerhouse desires a talented management-level Actuary to oversee their personal auto underwriting & pricing units in support of various regions & product managers. Bring your FCAS and personal lines expertise to build & develop underwriting guidelines and analyze policies, tables & forms. This highly visible role requires superior presentation skills and proven leadership abilities. Retained Search. Contact Ed Felice or Mary Watts for more details.

EQUITY HEDGING

Worldwide-diversified financial services giant seeks Actuarial students with advanced degrees and qualified Associates/Fellows to support and lead their capital markets hedging program. Lead innovation efforts within the investment, risk management and product development functions. Solid understanding of financial mathematics, fixed income & cash instruments knowledge, and financial modeling experience ideal. For more information, call David Ueki or Mary Kilkenny.

GROUP ANNUITY VALUATION DIRECTOR

Continued retirement sector growth spurred this global financial services firm to create this high-impact management role responsible for cash flow testing, financial reporting and client liability issues. This position calls for a balance of technical & leadership strength and proven success in staff development, operations, process management, and client relationship management issues to recommend & drive systems projects, maintain Sarbanes-Oxley requirement controls, and manage the financial team responsible for the integrity of client fund balances. FSA preferred; will consider ASA with substantial experience. Retained Search. Contact Margaret Resce Millinkit or Jessica Fridh for immediate consideration.

ASSOCIATE ACTUARY

Reporting to the VP and Appointed Actuary of this life & annuity carrier, this key role is charged with reserving and related reporting functions, including the determination of reserves and liabilities, cash flow testing, embedded value analysis, evaluation of insurance risks, and regulatory compliance. ASA/FSA with 10 years of experience, at least 3 in financial reporting & valuation, ideal. Interested candidates please contact David Ueki.

INTERIM PRICING ACTUARIES - INDIVIDUAL HEALTH/MEDICARE/MEDICARE SUPPLEMENT

Project-based assignments require actuaries with a product development & pricing background for individual health & senior health products, including Medicare Advantage and prescription drug benefit. These opportunities are on an all expense paid, travel basis with competitive pay. Contact Barbara Gregory or Michael Loiacano for additional information.

VP – CORPORATE ACTUARY

Well-known international insurer seeks an FSA with the experience necessary to be an Appointed Actuary. This key role calls for strong financial and technical experience matched with management & leadership talent. Proven ability to drive projects to completion a must. Capability to work on diverse financial projects (GAAP, Stat & international reporting issues, embedded value, etc.) necessary. Call David Ueki for more details.

INVESTMENT ACTUARY

Are you looking for a creative Actuarial role that can serve as a "window" into the investment arena? A leading global financial services institution has created a position for a high-impact Investment Actuary. Designed for a professional with a solid financial reporting background, this role will coordinate financial reporting functions with investment accounting. Knowledge of fixed income asset classes and GAAP & Statutory accounting desired. Ideal background will include an FSA, MBA, or CFA. Retained Search. For additional information, call Jessica Fridh or Nida Osman.

AVP – PROPERTY RESEARCH

Prestigious insurance carrier/Fortune 500 company has a senior-level property research opportunity available for an FCAS with 8+ years of experience coupled with 3+ years of technical & management experience. Successful candidate will lead and manage the personal property research function. More specifically, the property research team is responsible for the development of pricing & underwriting posture for personal property lines. Retained Search. For immediate consideration, contact Mary Watts.

TALENT-DRIVEN RESULTS

JACOBSON ASSOCIATES
Permanent Placement Services

JACOBSON EXECUTIVE SEARCH
Retained Search Services

JACOBSON SOLUTIONS
Interim Professional Services

Actuarial Practice

120 S. LaSalle Street
 Suite 1410
 Chicago, IL 60603

TEL: (312) 726-1578

FAX: (888) 523-0740

EMAIL: chicago@jacobsononline.com

WEB: www.jacobsononline.com

OFFICES NATIONWIDE

Mid America Search

Sampling of Positions with Mid America Search:

► **Second Vice President and Actuary.** Exceptional career opportunity with industry leader. Perform due diligence on acquisitions. Direct TPA's. Qualified candidate will be FSA or ASA with strong project and line management skills as well as life product pricing and administrative systems expertise. Attractive Dallas location.

► **Vice President and Product Actuary.** Direct and perform health product development and pricing functions. Requires FSA or ASA designation with health pricing expertise. Kansas City location.

► **Vice President and Actuary.** Join small, profitable and growing company in leadership and management role. Company focuses on developing first dollar fully insured products to be sold and administered through TPA's. Selected candidate will be credentialed or near ASA with five plus years in health insurance. Northern California location.



► **Second Vice President and Actuary.** Support the Vice President and appointed actuary of leading Reinsurer. Requires FSA and minimum of 10 years experience, including 5+ years of investment related experience in a life insurance company context. Comprehensive understanding of ALM, life insurance products, and related valuation requirements. Excellent oral, written, and interpersonal communication skills. Greater New York Area.

► **Associate Actuary.** Opportunity to direct and analyze all facets of life and annuity product development, including pricing, research, and valuation. Ideal candidate will be ASA or recent FSA with 5 to 7 years experience. Great Lakes Region.

6917 Vista Drive
West Des Moines, IA 50266-9309
Phone: 515-225-1942, ext. 15
Fax: 515-225-3941

EMAIL

actuary@midamericasearch.com

WEBSITE

www.midamericasearch.com

► **Life/Health Senior Actuarial Analysts or Assistant Actuaries.** Senior Actuarial Analysts provide Life/Health-Actuarial management and other department members with data and analysis necessary for business decisions. Completion of at least three Society of Actuaries exams required. Working knowledge of industry products. Wisconsin location.

► **Actuarial Assistant-Product Development.** Assist in the development, filing and implementation of new products, which meet corporate profitability requirements and industry competitiveness. Requires at least 3 Society of Actuaries' Exams. Des Moines, Iowa, area location.

Over 30 years
of finding the best
for the best



Since 1974, Mid America Search has conducted personnel search activities for hundreds of outstanding insurance companies and related organizations throughout the United States as well as internationally. Mid America Search exclusively serves this industry and has proven quite effective as a confidential intermediary for client companies in their personnel selections. In using our confidential services, the company assures enhancement of its image since the client is in the unique position of "being pursued." We operate on this premise: time is your most valuable asset.

Completed searches include a wide range of positions from entry-level professional to seasoned executive officer.

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