

Actuarial Recruitment

SPECIAL SECTION

Actuary has consistently been ranked by *Jobs Rated Almanac* as one of the top jobs in the United States based on salary, stress, work environment, career outlook, security, and physical demand since 1995. This high rating could explain the huge increase in actuarial recruiting firms—at last count there are more than 100.

In the following pages, you'll find some of the industry's top actuarial recruiters. Each company's profile has complete contact information and a listing of the recruitment staff (if provided) so you can obtain more detailed information about starting your new job or employee search.

Listings are set up in alphabetical order, starting with full-page advertisers. Below is an index of the featured companies. We hope you find this section to be a valuable resource.

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Actuarial Careers, Inc.®

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Contact: Aimee Kaye, President

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Placement Range: \$40,000 to over \$1,000,000



Recruiting Staff:

Aimee Kaye, President
Barbara Roman, Vice President
Patty Kent, Vice President
Michele Gordon
Danielle Frank
Claudine Cox

Core Services

Actuarial Careers, Inc.® specializes solely in the placement of actuaries on a worldwide basis and provides the most responsive and professional service in the industry. We provide every actuarial candidate we represent with the opportunity to broaden and enhance their personal career, and every client, the best candidate for each position. Our in-depth knowledge of the industry allows us to be in the forefront of actuarial opportunities and trends. Our federally registered service mark is affirmation of our ongoing commitment to provide the finest service in our industry.

Candidate Services

Actuarial Careers, Inc.® offers candidates the opportunity to work with our top-notch professional team, recognized throughout the actuarial community for dedication, service, and results. Our staff maintains a state-of-the-art proprietary database that tracks every major employer of actuaries and provides the most up-to-date information possible regarding the availability and specifications of open positions. We present each candidate on a highly selective basis to the companies of their choice, and only with their permission. We are responsive, provide accurate information, and are creative in locating the best possible positions for each candidate's specific profile and career requirements.

Client Services

Our custom designed, state-of-the-art technology tracks more than 21,000 actuaries throughout the world, highlighting their respective areas of expertise, professional and personal qualifications, and career objectives. Through our daily interaction with the actuarial community, our database is updated on a continuing basis, ensuring our ability to rapidly identify candidates most appropriate to each client's unique requirements. Our staff contacts and screens all potential candidates on an individualized basis to best determine professional qualifications, potential interest, availability, geographical flexibility, and other specifics for each position.

Professional Standards

At Actuarial Careers, Inc.®, we pledge to always:

- ▶ Maintain complete confidentiality.
- ▶ Provide accurate information and prompt feedback.
- ▶ Be accessible by telephone, including evenings and weekends.
- ▶ Be proactive on behalf of all our clients and candidates.
- ▶ Conduct our business according to the highest ethical standards.

At Actuarial Careers, Inc.®, we pledge to never:

- ▶ Send out a resume without permission.
- ▶ Pressure a candidate in any way for any reason.
- ▶ Direct a candidate to a position because it generates a higher fee.
- ▶ Knowingly present unqualified candidates for a position.
- ▶ Put our interests above yours.

Team Approach

With the conviction that the whole is greater than the sum of its parts, the Actuarial Careers staff, directed by Aimee Kaye, works as a team on all client assignments. A single point of contact ensures efficient communications while our individualized approach to each assignment ensures we will always maintain sensitivity and confidentiality while meeting the objectives of our clients and candidates. Our highly sophisticated approach to creative staffing solutions consistently produces outstanding results. Ask any of the thousands of actuaries and employers who have used our professional services for a reference.

Why Are We So Different?

Because all our consultants are qualified actuaries.

1. More actuaries in our consultant team than any other recruitment consultancy
2. With over 35 years of combined practical actuarial experience in direct-writing, reinsurance and consulting environments
3. We understand your transferable skills
4. As actuaries, we fully understand the technical requirements of your role, whether as an employee or employer
5. With significant expertise in actuarial recruitment, we can advise on future career development, job options, resumes and interview techniques

Because of our aims.

To continually exceed your expectations, as we seek to build long term relationships with you, advising and assisting in all aspects of recruitment and career management.

We actively encourage feedback on our service, as through this we continue to grow and improve.

Perhaps
the most successful
thing we do
is
take the first step.

Because we're getting positive feedback.

"...the fact that actuaries are providing the service gives confidence that Acumen can appreciate my point of view, interpret my career direction appropriately, and also know the state of the market very well."

"I found the service to be very personal and professional. I felt like the people at Acumen really had my best interests at heart".

"... always very helpful, answered all my queries promptly, also gave very good advice about what to do about my career without trying to force me into making a decision that wouldn't be best for me in the long run."

"It makes it a lot easier when dealing with a recruitment agent who listens to what you say and has an interest in getting you the job you want as opposed to the one they want. I will certainly recommend you to others if they are in need of help from either side."

"Their enthusiasm to listen to try to find a position that suited my requirements, and the frequent follow-ups on the progress of various possibilities".

"Interview skills information and genuine efforts to seek feedback on interviews and provide guidance/advice".

"Acumen are the best agency I have used to date, will definitely use you in the future."

Acumen Resources –
experts in managing your actuarial career
www.acumen-resources.com

D.W. Simpson & Company, Inc.

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Email: actuaries@dwsimpson.com
Website: www.dwsimpson.com

D.W. SIMPSON & COMPANY ACTUARIAL SEARCH

Mission Statement

To be the premier executive recruiting firm specializing in the placement of actuaries and related quantitative professionals; to be recognized for the service, integrity and forthrightness that the firm brings to each and every business relationship; and to be willing at all times to sacrifice short-term gain for the long-term good and prosperity of our clients, our candidates and, as a result, our organization.

Company Overview

D.W. Simpson & Company serves the Actuarial profession Worldwide in all disciplines—Life, Health, Pension, and Property & Casualty—and at all levels, from Entry-level through Fellowship. We work with clients on both retained and contingent searches. Established in 1989, D.W. Simpson & Company is the largest firm dedicated to Actuarial Search and has a working relationship with most firms that employ Actuaries. In addition, D.W. Simpson & Company works with Actuaries and other Quantitative professionals in non-traditional areas such as Financial Engineering, Data Mining, Derivatives, Risk Management, Credit Policy, Investments, and Systems.

We have a staff of 40, who comprise 12 recruiting teams, and have successfully completed over 650 searches in the past three years. We provide candidates information on career opportunities, as well as general employment and compensation trends, so that they can maintain up-to-date industry knowledge and weigh specific career options. In turn, D.W. Simpson & Company provides qualified candidates to our client companies. We keep in daily contact with the actuarial community so that our clients have access to the full spectrum of candidates available for their positions rather than having to rely solely on individuals generated through advertising responses, unsolicited resumes or networking.

D.W. Simpson & Company believes that, by being highly specialized, we are able to maintain a thorough and current knowledge of the Actuarial field and related Quantitative professions, and thereby provide the best service to candidates and client companies alike.

Salary Survey

Visit the D.W. Simpson & Company Salary Survey on our website at www.dwsimpson.com. The survey provides comprehensive salary ranges for actuaries at all levels of their careers, i.e., by years of experience and exam achievement. These salary ranges are derived from updated conversations with candidates and the most current offers (accepted or declined) for the various levels of actuaries.

Recruiting Teams

Below lists the D.W. Simpson & Company recruiting teams. A lead recruiter with substantial knowledge and experience in actuarial recruiting heads each team. Our lead recruiters' teammates also have significant experience and are positioned to facilitate the recruiting process with the utmost in efficiency. All recruiters, from senior- to junior-level, work diligently to further both candidates' and clients' goals, and do so in a friendly, forthright and professional manner.

- ▶ Dave Simpson/Mary Nootens
- ▶ Patty Jacobsen/Kim Skora/Jill Placko
- ▶ Sandra Steffke
- ▶ Bob Morand/Ellen Hoppenjan
- ▶ Sally Ezra/Sarah Karrow/Danny Pudi
- ▶ KC Cho/Barclay Burns
- ▶ David Ueki/Meghan Sedivy
- ▶ Dana Kelly/Kristyn Sakelarlis
- ▶ Aaron Benton
- ▶ Steve Marshall
- ▶ Lindsey Nelson/Laura Santoro/Robert Hicks
- ▶ Lesley Traverso

Ernst & Young LLP

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Phone: (212) 773-2859
Website: ey.com



Overview

Ernst & Young provides assurance and advisory business services, actuarial services and tax services for domestic and global clients. Our worldwide organization has 106,000 people in 140 countries and we are #1 or #2 in market position in 7 of the top 10 world markets. Ernst & Young was among the first of the professional services firms to develop its own actuarial practice. Our Insurance and Actuarial Advisory Services practice is a major provider of actuarial services, specializing in all segments of the property/casualty, life/health, and managed care industries. Ernst & Young helps clients to quickly and confidently make financial decisions designed to enhance value.

An Integrated Approach

The business environment is becoming increasingly complex. Business solutions in the insurance industry rely, now more than ever, on a multidisciplinary approach to tackling emerging performance, competitive, and operational issues. Ernst & Young integrates actuarial capabilities with insurance expertise in the areas of underwriting, claims and risk and capital management. Our approach allows us to bring significant value to our clients in areas such as financial reporting and modeling, risk and value optimization, advanced product pricing, litigation support, mergers and acquisitions assistance, and customer analytics.

Insurance and Actuarial Advisory Services

As organizations begin to realize the importance of optimizing risk and its affect on shareholder value, they are looking for a firm that employs people who possess strong actuarial and advisory skills. Our actuaries bring value to clients through their knowledge of the issues that face the insurance industry. Our ideas are our lifeblood and we pride ourselves on our ability to take these ideas from concept to implementation. Our North American Insurance and Actuarial Advisory Services practice is comprised of credentialed actuaries and insurance professionals located throughout the United States and Canada. We deliver creative business solutions to clients and help them achieve positive, significant results.

Global Reach and Opportunities

Ernst and Young's global network of actuarial professionals enables us to leverage our global strengths and our local expertise to provide leading edge solutions to clients. This global network also offers to our strongest talent opportunities to be part of international assignments or global secondment programs. Examples of recent global secondments include assignments in Japan, United Kingdom, Netherlands and Spain.

People First

Our guiding principle is that by creating value for our people, we, as a firm, create value for our clients and help them achieve excellence. Our people, therefore, come first in our strategy. We are dedicated to building a work environment in which our people will know what is expected of them; have the best "tools" to do their work; are able to do what they do best each day; are consistently recognized for their achievements; and have their opinions alued.

Why Join Ernst & Young?

At Ernst & Young, you will experience an intense, learning-filled, high-paced environment. Our combination of a friendly, supportive and flexible workplace, excellent colleagues, international scope, the best clients—and the most solid commitment to learning, knowledge, and technology among the large firms—creates a winning proposition for you.

Furthermore, Ernst & Young has been recognized for 5 consecutive years on *Fortune's* list of "100 Best Companies to Work For" as a result of our commitment to our most important resource—our people. We have also received recognition and awards in the following areas:

- ▶ *Working Mother's* 100 Best Companies for Working Mothers
- ▶ *Black Collegian* Top 50 Diversity Employers
- ▶ Most Admired Knowledge Enterprise (MAKESM) Award
- ▶ *Training* Top 100 Award
- ▶ Catalyst Award
- ▶ *Information Week* 500

Join Our Team

If you have a strong desire to learn, create and collaborate on innovative solutions and you are a dynamic, forward-thinking individual who is interested in a career in the actuarial field, we would like to speak with you. Please visit our website at www.ey-actuary.com to find out more about our practice and visit www.ey.com/careers to view our current list of openings. You may also submit your resume directly to andrea.manning@ey.com

Pinnacle Group

Founded: 1995

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Portsmouth, NH 03801
Phone: (800) 308-7205
Fax: (603) 427-0526
Website: www.pinnaclejobs.com
Contact: Tom Miller
E-mail: tom@pinnaclejobs.com



Company Overview

Pinnacle Group is one of the nation's largest and most successful actuarial recruiting firms. We recruit nationally for clients seeking actuarial talent in all areas of insurance, reinsurance, consulting, finance and other forms of risk management. We work with our clients on a contingency or retained basis, including exclusive arrangements with many select clients. Open positions range from entry-level to senior management in the following product areas:

- ▶ Life & Annuity
- ▶ Health & Managed Care
- ▶ Property & Casualty
- ▶ Pension & Benefits

Our People Make the Difference

Teamwork and professionalism are at the heart of Pinnacle Group's success. Everyone within our organization works together with the common goal of being universally recognized as the best actuarial recruiting firm in the nation. Our staff has worked at many of the nation's most successful organizations and they bring that experience to Pinnacle each business day. Pinnacle Group has 8 Executive Recruiters:

- ▶ Tom Miller
- ▶ Mary Waters
- ▶ Melissa Gray
- ▶ Nancy Ryan
- ▶ Angela Scott
- ▶ Sharmila Young
- ▶ Kristina Fitz
- ▶ Jarod Landers

Professional Ethics

Our recruiting staff adheres to the highest professional ethics. When you work with Pinnacle Group, you can be confident that résumés are never sent without direct approval from the candidate and that unsolicited résumés are never submitted to the client. In addition, Pinnacle Group recruiters understand that our reputation depends on meeting both the needs of the candidate and client. We believe that there is only one way to achieve this balance — by providing complete and accurate information to both parties. Pinnacle Group will never put our own interests above those of the candidate or client.

Candidates' Corner— A Career Counseling Resource

Today's employment market for Actuaries and students remains strong but changes effecting the insurance and consulting industries have created greater uncertainty. In today's market, Actuaries and students need to more regularly assess their employment and career decisions. At Pinnacle Group, our recruiters take the time to discuss your goals, your reasons for considering a job change, and the advantages and disadvantages to such a move. We recognize that everyone has different personal and professional goals. A knowledgeable and experienced recruiter will discuss these goals with you and present specific career options designed to help you achieve them.

Over the years, Pinnacle Group has helped thousands of actuaries with their career decisions. We are proud of our strong reputation for professionalism and effectiveness in the marketplace and encourage you to ask a friend who has used Pinnacle Group in the past about their experience with our firm. Referrals are a significant part of our business and we hope to encourage additional referrals by providing superior service to both candidates and clients.

Clients' Corner—Targeted Searches

Nationwide, the demand for actuaries remains strong. It is our goal to help clients identify, employ and retain the best actuaries in the field. Our approach to meeting this goal varies upon the preferences of each client. We recognize that each company has different hiring policies and Pinnacle Group will follow each procedure outlined for us. As an actuarial recruiting firm our philosophy rests on 4 core beliefs:

- ▶ Focused recruiting, rather than "shotgun" recruiting, is the most successful short- and long-term approach to meeting both candidate and client needs.
- ▶ Teamwork among Pinnacle Group recruiters is the best way to meet candidate and client needs.
- ▶ Unfailing adherence to basic personal and professional ethics maximizes the long-term effectiveness of each Pinnacle Group recruiter.
- ▶ Strict adherence to client recruiting guidelines is imperative to developing mutual trust which is the foundation of any business partnership.

Pryor Associates Executive Search

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E-mail: paulinereimer@aol.com
Website: www.ppryor.com



Ask Pauline Reimer of Pryor Associates the key to her actuarial recruiting success, and she'll share a unique fact: Pauline is an Actuary herself!

Achievement of her Associateship in the Society of Actuaries (A.S.A.) and completion of several Fellowship examinations were important milestones in her life as an Actuary. But the decade of 'real world', hands-on experience Pauline gained while employed by major insurance and consulting firms as an Actuary gave her the in-depth understanding of the business that sets her apart from the typical Actuarial Recruiter.

Career Re-focus

It was sixteen years ago that Pauline reassessed her personal and professional goals and joined Pryor Associates, a professional recruitment corporation established in 1969.

"While employed as an Actuary, I encountered the common experience with many of my colleagues of being contacted by various recruiters who typically lacked the knowledge of the Actuarial field and especially of the Examination process."

Pryor Associates specializes in contingency and retained executive search and placement within the insurance and employee benefit industries and their related environments. The Actuarial Placement Division, which she has directed since 1986, services life, health, property and casualty insurance; pension and other employee benefits; systems, accounting and finance-related industries, domestically and internationally.

"The Actuary's role in the finance industry is one of the newer trends that began within the last decade and has become an increasingly important component of our placement and recruiting efforts."

View from the Top

Pryor Associates has been named one of the top 25 regional recruiting firms by Dun & Bradstreet. According to Pauline, the agency's growth stems from successfully identifying and attracting Actuarial talent and matching candidates to each client's unique needs—all while scrupulously maintaining confidentiality, discretion and professionalism in an environment guided by the principles of "prompt follow-up" and "prompt follow-through."

Each step of every client assignment is personally handled by Pauline Reimer herself. No client is ever relegated to just an Assistant. Pauline's knowledge, personal dedication to each search assignment and her exceptional "over-the-top" service—enhanced by state-of-the-art technology and a professional, experienced support staff—**have resulted in an impressive personal placement record of a 99% retention rate as well as a 100% success ratio in retained searches.**

Understanding the Market

Maintaining such high success and retention rates requires Pauline's involvement in various levels of the industry. To remain on the cutting-edge, Pauline participates in many and varied Actuarial seminars and conventions each year, increasing her familiarity with Actuarial talent and the evolving responsibilities of the Professional Actuary in the current and anticipated business environment. Pauline was recently honored with an appointment to ASNY (The Actuarial Society of Greater New York) as Vice President of Public Relations, which continues to afford her active involvement in the actuarial community. Furthermore, her dynamic speaking schedule at local universities is a crucial initial introduction to future actuaries where she has often been solely responsible for initiating the actuarial careers of many of these students.

Pryor's state-of-the-art technology has enabled them to assemble and maintain an internal database of actuarial talent ranging from recent graduates through chief executives, complete with up-to-date information of educational and professional credentials, as well as geographical preferences. This has been an invaluable tool in matching ideally-suited candidates with potential employment opportunities in the most efficient and timely manner.

The Art of the Deal

"Developing long-term, mutually beneficial relationships is the key to my continued success in the Actuarial Recruiting business," Pauline said.

Experience, credentials, integrity, and dedication—synergies which are the trump card in the "Art of the Deal."

Pryor Associates is a charter member of the INS (Insurance National Search, Inc.), a national search network serving the insurance industry.

For more information about Pryor Associates and Pauline Reimer, including the agency's services and a partial list of client assignments, log on to Pryor's interactive website at www.ppryor.com.

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Kathie Spencer, President
Lisa Evans
Debbie Fine
Dayna Cooper
Deborah Turner
Lola Carr
Leslie Tyler
Robin Cole
Susan Sobel



Who we are

Founded in 1975 Andover Research, Ltd. specializes in the placement of actuaries nationwide. Our team of 9 (nine) motivated and experienced recruiters has a reputation as leaders in our field. We earn recognition as much for our personal integrity as for our expertise.

Practice Overview

Our practice consists of identifying, recruiting and placing talented actuarial professionals (from students to Chief Actuaries) nationwide. Using our state of the art proprietary database and broad network of contacts, we are able to generate qualified candidates in a timely fashion.

Our Approach

Our approach includes systematically identifying candidates from our proprietary database using computer generated searches, based on credentials, expertise, geographical preference, compensation and candidates interests. Our staff quickly contacts the appropriate candidates which begins our process of becoming an extension of our clients personnel staff.

What Makes Us Different

Information is shared freely on a regular basis so that each recruiter is up to date on all assignments. The environment at Andover is unique; we believe our **team approach** truly benefits our clients and applicants alike. We are known in the profession through our daily contact with actuaries and our consistent presence at Society of Actuaries meetings.

What You Can Expect

- ▶ Confidentiality
- ▶ Broad global network
- ▶ State of the art proprietary database
- ▶ Innovative research capabilities
- ▶ Objective assessments
- ▶ Sense of urgency
- ▶ Enthusiasm to tell your story
- ▶ Continuous involvement in the total recruiting process
- ▶ Commitment to results

"Ultimately our success is attributable to strong client relationships and our ability to **provide timely solutions** to recruiting assignments."

If you are a company seeking assistance in fulfilling your hiring objectives or an actuary seeking information on alternative opportunities, contact us at **1-800-ANDOVER** or visit our website at www.andoverresearch.com.



ACTEX Actuarial Recruiting

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Website: www.actexmadriver.com
Contact: Kathi D. Boratko, CPC, Recruiting Specialist



Our company

ACTEX Actuarial Recruiting is a division of ACTEX Publications, Inc., which began in 1972 and has emerged as the leading publisher of actuarial textbooks and study materials.

Through contacts with actuarial employers and employees, the professional actuarial societies and academic institutions, ACTEX keeps its finger on the pulse of the actuarial profession.

Combining career counseling and placement expertise with the strength and resources of ACTEX Publications, Inc., ACTEX Actuarial Recruiting is poised to provide effective career counseling and to meet clients' needs for top quality actuarial talent.

Sampling of positions:

Employee Benefits Consultant: National consulting firm seeks near-ASA through near-FSA for its Chicago office. Must have experience consulting to employers.

Health Actuary: Prestigious financial services leader seeks FSA with group health product development and pricing experience for its Connecticut office. Candidate should have top-notch technical skills, big picture perspective and demonstrated leadership skills.

Pricing Actuary: FSA with relevant life product development/pricing experience needed for major insurer's reinsurance entity in the southeast. Identify and quantify risks, propose pricing structures and strategies, and develop high quality and timely products in response to customer needs. Position involves extensive interaction with Marketing and Risk Management.

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Actex
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Actuarial Search Associates

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 E-mail: info@actuarialsearch.com
 Website: www.actuarialsearch.com
 Contact: Maureen Cotter, Director



Actuarial Search Associates has been serving the actuarial community in its employment needs since 1969. We have become a trusted name as career agents for actuaries in all disciplines, at all levels, on a national and international basis. We have established invaluable contacts over our three decades, as well as complete understanding of the actuarial profession.

We have one of the largest employment websites for actuaries, where you can get an overview of many opportunities and the advice of a consultant who will tailor make a search around your specifications. Our consultants are in a position to introduce you to the right company.

- ▶ Retained or Contingency
- ▶ 33 years of contacts
- ▶ Great website—lots of opportunities
- ▶ Recent grads to chiefs

Staff Recruiters

Maureen Cotter
 Bobbi Clinton
 Gaetan Verst
 Jon Cotter
 Nancy May
 Cher Oakes

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 Actuarial Search Associates
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CPS, Inc.

50 Federal Street
Suite 301
Boston, MA 02110
Phone: 617-368-3550 ext. 112
Fax: 617-368-3562
E-mail: maryo@cpsboston-jobs.com
Contact: Mary O'Connell



Recruiters on staff:

Elaine Shapiro, Alan Irish, Catherine Celenza

Actuarial/Employee Benefits

For Quality & Results, Zero In On Success And E-Mail Or Call Us! We Have The Expertise And Resources!

We place over 100 candidates in the Actuarial/Employee Benefits field each year. CPS, Inc. is 30 years old and we have specialized in Actuarial/Employee Benefits for over 20 years and have 20 recruiters in Boston and Chicago, working together on a national basis to fill openings. The experience levels of our actuarial recruiters range from nine to twenty years.

We Make The Right Match!

We screen candidates for the appropriate background and personality fit. We eliminate candidates not serious about making a change. We have a proven track record of success locating the right person for the right position. 90% of our business is

from repeat customers. Our client list spans accounting firms, insurance companies, benefits consulting firms, financial services companies and Fortune 500 corporations.

We Save Time!

We conduct searches quickly. 75% of our positions are filled within three weeks and one of five positions listed with us are filled through CPS, Inc. efforts.

We Get Results!

We match expertise and opportunities. One out of every five interviews results in placement.

We Are Committed To Quality Work

We achieve desired results and career success for candidates and clients. Over and over candidates and clients use our services because of the quality and results we provide.

We Deliver Quality And Results Efficiently And Effectively!

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CPS
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The Jacobson Group

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JACOBSON

The Jacobson Group provides human capital acquisition solutions to the insurance, finance and related industries on a permanent and an interim-staffing basis. We can meet the needs of any organization, at any level within our niche.

One company. Three solutions.

Jacobson Associates

Provides professional recruiting services for any level of your organization on a contingent basis.

Jacobson Executive Search

Offers a proven search and selection methodology for executive-level assignments on a retained basis.

Insurance Staffers

Delivers interim, temp-to-perm and consulting services to help mitigate workload fluctuations.

Actuaries Without Boundaries

We know that great actuaries are without boundaries. Since 1971, we have been endorsing actuaries for a variety of positions within the insurance and financial services communities on a national level, including positions such as Chief Financial Officer, Chief Risk Officer and Product Line Manager.

Concentrations in:

- Life & Health
- Property & Casualty
- Employee Benefits
- E-Commerce
- Investment
- Reinsurance

Recruiting Contacts:

- Gretchen Adler,
Jacobson Associates
- Margaret Resce Milkint,
Jacobson Executive Search
- Barbara Gregory,
Insurance Staffers

Representative Searches:

- Chief Actuary
- Corporate Strategist
- Data Warehousing Actuary
- Demutualization Expert Actuary
- Embedded Values Actuary
- VP—Enterprise Risk Management
- Chief Executive Officer
- VP—Derivatives Risk Management
- Information Technology Officer
- VP—Internal Audit
- Chief Marketing Officer
- Chief Underwriting Officer
- Commutation Actuary

JACOBSON

VP OF ENTERPRISE RISK MANAGEMENT—FSA

Leading international insurer is growing and expanding the duties of corporate to include: enterprise risk management, pricing oversight and embedded value analysis. Consequently, a strong leader and project manager is needed to drive corporate initiatives to the operating divisions of this financially strong organization. Position also oversees a medium-sized staff comprised of FSAs. Midwestern location. For more details, please call Gretchen Adler. Retained Search.

LEAD ACTUARY

Highly visible role exists for a credible and consultative-oriented individual to become the strategic leader of this growing "A-" rated public company. The industry leader in risk management services for physicians, physician groups, clinics, hospitals and healthcare providers desires a business-oriented Actuary whose focus is ideally in the professional liability & medical malpractice arena. Ratemaking and valuation-reserving experience preferred. ACAS's & FCAS's welcome. Midatlantic location. Please contact Allison Sikorski for a confidential discussion. Retained Search.

MARKETING INVESTMENT PRODUCTS—FSA

Join the institutional markets group of a leading insurance carrier. This progressive investment-minded FSA will speak with external clients regarding ALM issues and investment products. Asset modeling experience, strong communication skills and a consultant personality ideal. Limited travel. Midwestern location. To learn more, contact Gretchen Adler. Retained Search.

PERFORMANCE MANAGEMENT—FSA

Manage the embedded value analysis and annual plan projects for the actuarial team of a leading reinsurer. The FSA sought must have extensive embedded value and valuation know-how. Requirements: US Stat & GAAP reporting, reinsurance for life & annuities and financial planning knowledge and strong project management & staff management skills. This FSA will work closely with product managers and operations. Southeastern location. For more information, please contact Gretchen Adler.

SARBANES-OXLEY OUTLOOK

We are currently handling a variety of high profile executive-level roles created as a result of the Sarbanes-Oxley act. From CFO & Treasurer to Vice President - Internal Auditing, our publicly-traded clients seek professionals with GAAP expertise, Section 404 Compliance know-how and COSO awareness. Retained and Interim Searches. Please call Margaret Resce Milkint for a confidential discussion.

VICE PRESIDENT & CHIEF ACTUARY

This significant and non-traditional Chief Actuary role is ideal for a versatile & talented business leader with superior team management skills. As a pivotal member of the executive management team and the technical resource for the entire organization, you will develop all corporate loss reserve initiatives. Workers' compensation expertise essential; however, well-developed commercial casualty experience is also welcome. A competitive executive compensation and relocation package is available to this Midwestern location. Please call Allison Sikorski or send your credentials for immediate consideration. Retained Search.

CHIEF ACTUARY—FCAS

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Senior Actuarial Assistants. Join either the Corporate Actuarial or Product Development Department of a leading A+ rated company. Positions require 2+ SOA exams, 1+ year of actuarial experience, and good computer skills. Midwest location.

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On behalf of myself and the entire staff at S.C. International, Ltd., we thank you for allowing us to be a part of your career planning and staffing and wish everyone the greatest success in the future.

—Scott Rollins, President

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