

Outside the Box



NAME:
Steven B. Oakley

HOME:
Woodbury, Conn.

AGE:
32

JOB:
National affinity sales
manager for Response
Insurance

FIRST ACTUARIAL JOB:
Actuary for The
Hartford, pricing
affinity insurance
programs

**YEAR PASSED LAST
EXAM:**
2001

HOBBY:
Reading

LAST BOOK READ:
The Sun Also Rises by
Ernest Hemingway
(catching up on all
the classics he didn't
read when he was
younger)

**LATEST
ACCOMPLISHMENT:**
Convincing
management that an
actuary can do a sales
and marketing job;
landing an account
with 11 million
customers

QUOTE:
"If not now, when?"